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# Keith Ferrazzi Wikipedia

Keith Ferrazzi is an American author and entrepreneur. He is the founder and CEO of Ferrazzi Greenlight, a Los Angeles, California-based research and consulting firm. He wrote the New York Times bestselling books Never Eat Alone and Who's Got Your Back?

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In Never Eat Alone, Ferrazzi lays out the specific steps and inner mindset he uses to reach out to connect with the thousands of colleagues, friends, and associates on his Rolodex, people he has helped and who have helped him.

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Keith Ferrazzi is the founder and CEO of the training and con sulting company Ferrazzi Greenlight and a contributor to Inc., the Wall Street Journal and Harvard Business Review. He was previously the CMO of Deloitte Consulting and of Starwood Hotels and Resorts, and the CEO of YaYa Media.

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